## Services

#### **Advisory Services**

#### We advise on...

- Claims and compensation
- Loss prevention / minimisation
- Risk assessment
- Ship condition
- Services as Port Captain to assist Masters in planning stowage of cargo, lashing and securing of Project/ODC Cargoes; for Containers, Heavy Machinery. Port Captain for Specialized Trade of Wood Pulp; Pre Stow Planning, Monitoring during Loading & Discharging of Wood Pulp Cargo. Advisory on Hold Preparations for Various Dry Bulk Cargoes.
- Major Insurance claim surveys of all nature, specialised in Marine Hull Claims.



## Investigations

#### We investigate...

- Cargo damage and loss assessment
- Collisions and groundings Hull and machinery breakdowns
- Ship strength and stability
- Fire damage to vessel and cargo
- Passenger and ship safety
- Personnel injuries and fatalities
- Vessel under performance claims
- Bunker disputes
- Casualty investigations collisions
- Groundings, Fire etc., nature, cause & extent of damage/ estimate cost of repairs.
- Cargo contamination, damage to cargo an containers – Investigate nature and cause of damage and ascertain extent of damage. (We have IICL Certificate Inspectors)
- Expertise in Root Cause Analysis & Investigations into Marine Accidents including grounding, collisions and/or contact damages to fixed & floating objects.















#### Surveys

#### We survey...

- Ships of all types
- Machinery (Marine and Industrial)
- Warranty Surveys
- All types of cargo ashore or on board
- Cranes, dock structures and all types of fixed and floating objects
- Superintendence / Surveys of various commodities – Petroleum products, Edible oils, Agri commodities, Steel cargoes, Cement, Fertilizers, Refrigerated cargoes, Chemicals, Food grains etc.
- Pre-shipment inspection of cargoes on behalf of Buyers/Sellers
- Inspection of cargo compartments /holds prior commencement of loading to certify cleanliness and suitability to load the intended cargo
- Bunker / Condition Survey at the time of On/Off hire
- Draft and Breakbulk Surveys
- Marine Surveys/Assist Master to suitably qualify the Mate's Receipts;
- Pre purchase Sale inspection of vessels, LDT calculation and port worthiness surveys of vessels designated for scrapping
- P&I Condition Surveys for Entry/Periodical

## Claims Handling, Arbitration and Litigation

#### We provide...

- Expert evidence in courts, arbitration and mediation
- Average adjusting services including General Average, Particular Average, Sue & Labour and Salvage



















Seatech Marine Surveyors & Consultants Pvt. Ltd.



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# **SEATECH** Seatech Marine Surveyors & Consultants Pvt. Ltd. **Capt. Satish G. Kulkarni:** +91 98191 15224

## Maharashtra

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#### Gujarat

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**Tamil Nadu** 

Website: www.smscpl.com

# Surveyors

Marine | Cargo | Bulk Oil | Chemicals

Advisory Service, Investigation, Surveys, Arbitrations

www.smscpl.com

## About us

We are pleased to introduce ourselves, M/s Seatech Marine Surveyors & Consultants Pvt. Ltd., as Independent Marine, Cargo & Bulk oil surveyors, with our head office located in Mumbai and branch offices in Kandla, Hazira & Chennai. We undertake assignments at all ports in Maharashtra, Gujarat and Tamil Nadu. At other port we carry out surveys through our trusted associates.

We are a dedicated team of professionals comprising of Master Mariners and personnel with extensive experience in carrying out inspections / surveys on behalf of Domestic & International Clients including P&I Clubs, Marine & Cargo Underwriters, Ship Owners, Charterers, Cargo Consigners/Consignees, Freight Forwarders, Law Firms etc.

We believe that sustainable growth is possible by developing and nurturing a special relationship based on confidence and long term collaboration with our clients.

Quality, prompt and factual reporting, competitive awareness, ethical business practices and outstanding service to our clients are the core values of our growing business.

We believe in India's potential to be a major maritime nation with her long coastline, growing global trade and our professional approach. Seatech Marine is committed to making its mark on the Indian Maritime Industry.

## Mission

- To encourage and foster a professional approach with the aim of continuously seeking improvements to the quality and services offered by us to our clients.
- To build a long lasting relationship with our clients and employees and to continuously aim to excel above the industry's highest standards.
- To be a role model in our industry by providing highly professional, dedicated and timely shipping services to our clients.
- To become a preferred solution provider to our clients by keeping abreast of global innovations without compromising on our ethical values.
- To be a reliable evaluator, striving for excellence and constantly striving to improve our competence.
- To adhere to the highest ethical and professional standards.
- To be the best employer, promoting dignity, professional growth and personal pride for all of our employees.







## Capt. Satish G. Kulkarni

Managing Director of Seatech Marine Surveyors & Consultants Pvt. Ltd., Capt. Satish has shown qualities of persistence, good temperament, honesty and leadership since he entered the Maritime Industry. Capt. Satish has been an inspiration to most with his work ethic, honest reporting and charisma during arbitration matters making him a favourite amongst the top maritime lawyers in India. Seatech Marine Surveyors & Consultants was established by Capt. Satish in 2004 and with the head office in Mumbai and branch offices in Kandla and Chennai has undertaken over 4,000 varied assignments all over India. This is in addition to about 5,000 assignments undertaken prior to setting up of Seatech in earlier employment. Based in Mumbai Capt. Satish has taken advantage of a superior geographical location and gradually expanded the reach of Seatech to Gujarat, Goa, Karnataka and Tamil Nadu to name a few.

#### Areas of Expertise:-

Capt. Satish has over two decades of experience in conducting high value Marine Claims (marine cargo & hull) inspections on behalf of International Protection & Indemnity Clubs, brokers, & Insurance companies, Shipowners & Charterers. Investigating and assessing marine claims/liabilities and provide expert evidence in court/arbitration matters. Assignments have been undertaken on behalf of domestic and international marine cargo & hull underwriters, P&I clubs, Ship Owners and Charterers.

#### **Academic Qualifications:-**

- Hold Master's (F.G) Certificate of Competency Issuring Authority: Ministry of Transport, Government of India
- Holding Insurance Surveyor's License issued by IRDA, Govt. of India
- IICL Certified Container Inspector
- Member of Institute of Marine Technologists (M.I. Mar Tech)
- FICA, included on the Panel of Arbitrators of the Council (Indian Council of Arbitrators, New Delhi)in the Maritime Category

#### Membership

- Indian Council of Arbitrators
- Institute of Marine Technologists
- The Company of Master Mariners

#### Siddharth Kulkarni

Experienced maritime and logistics professional with a demonstrated history of working in the maritime claims, logistics and supply chain industry. Siddharth has experience in Management, Logistics Management, Marine Claims Consulting and Business Strategy. Responsible for the overall management of business, business development, client relations, human resource management, supervision of operations & accounts and strategic decision making.

#### Areas of Expertise:-

Worked on various assignments cargo and hull surveys in Mumbai, Kandla and Chennai.

Experienced in the handling a wide range of maritime average adjusting claims including

- interpretation of policies
- determination of liability
- quantification of loss payable
- preparation of statement of claims under different marine insurance forms for loss or damage to different types of ships
- liaising with technical teams during assignments and interpreting their findings within the scope of the relevant law

Experienced in handling Particular Average, Sue & Labour, Collision, Salvage and General Average Claims.

#### **Academic Qualifications:-**

- MBA Finance, SP Jain School of Global Management
- MSC Marine Policy, Cardiff Business School

#### Membership

- Associate Member of the Association of Average Adjusters, UK
- Certified by CAPSIM of Capstone Business
- Certified by MARKSTRAT of StratX

#### Kandla

#### Ketan Gorecha - Gujarat

Ketan Gorecha is a highly motivated professional who has been as asset to Seatech Marine Surveyors. As the Gujarat branch head Ketan's drive to perform and perfectionist attitude have reflected a great deal in Seatech's growth in Gujarat. Ketan has extensive survey experience in all ports in Gujarat including draught surveys, deadweight check survey, on hire/off hire survey, general condition survey, inspection of hatches, tanker survey, chemical, Product, LPG and bunker survey, containers, reefer container stuffing/de-stuffing, cargo investigation surveys. Also

experienced in preparation of customs documentation for clearing goods, produce to customs department for valuation and get clearance from customs. Also attended arrival/departure customs formalities of import/export vessels, conversion, inversion & stevedoring works of import/export of cargo at Magdalla and Dahej port. As part of his duties as principal survey Ketan is also a key figure in the marketing and administrative efforts of the Gujarat office.

#### Mumbai

## Venu Srinivasan - Maharashtra

Venu Srinivasan is a competent professional with experience of three decades in marine survey with a background in marine engineering. Venu is driven and acts in capacity of branch head for marine and cargo surveys in Mumbai. Venu's career started in Chennai and joined Seatech Marine Surveyors in 2014. He has extensive experience in dealing with marine, bulk oil and agri cargoes for quality inspection, loading and discharge monitoring surveys. Venu has extensive experience in handling various types of surveys including draft survey, ullage survey, commodity inspection, break bulk cargo shipments, on/off hire condition survey, bunker survey,

damage survey, cargo gear condition/performance, cargo damage, tank calibration, P&I club's condition survey and survey of critical/project cargoes.



## Chennai

#### Mohan Selvaraj – Tamil Nadu

As head of Seatech's Tamil Nadu branch Mohan has experience in various types of surveys including Tanker Ullage Survey (Edible oil & Petroleum), shore tank operations of liquid cargoes, P & I inspection of contaminated Agri. Commodities / Veg. Oil, Container stuffing & de-stuffing inspection, Empty container inspection, Draught survey, On Hire & Off Hire Bunker surveys, condition Survey, Visual quality inspection of Agri. Commodities, Loading & Unloading Supervision of Agri. Commodities, Loading & Discharging supervision of General cargoes, Damage survey inspections of various types of Machinery units and Physical Quality

inspection of Gherkin, Baby Corn, Red chilly & Tea.

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